



BLACKBIRD GROUP LTD.

BOOKING PROCEDURE – HOW TO BOOK?

Blackbird Group Ltd. is a team of specialists, providing valuable advices and guidance for its Clients for over a decade. At any moment our Clients can rely on our support, we strive to do everything possible according Your interests. Our team will surprise You with a cheerful and relaxed approach, that will make your holiday as pleasant as possible.

1. Inquiry

You choose a type of boat and preferred sailing destination from our Yacht Search web service or catalogue, and send us an inquiry. You can also send us an inquiry without browsing our catalogue but you need to write the data such as: boat type or model, sailing destination and preferred dates and duration.

2. Yacht Selection

We prepare and send you an offer with the selection of available boats that meet your wishes and requirements. In order to prepare the best offer we might ask some more information from you such as your preferred starting point, do you have a sailing license or do you require a skipper, etc.

3. Preliminary Reservation

Once you choose a boat from our offer we will place a preliminary reservation (called »option«) for you on the selected boat. This preliminary reservation typically lasts for several days, thus giving you time to arrange for final confirmation and down-payment. We will of course inform you about the exact duration of your preliminary reservation.

4. Pro-forma Invoice

When you confirm your wish to proceed towards the booking, we will send you a pro-forma invoice with the specification of charter expenses. To confirm your booking you need to make a down-payment according to the instructions written on the Pro-forma invoice. Along with the Pro-forma invoice, you will also receive a Charter contract along with valid General Terms & Conditions for Yacht Charter.

5. Reservation

After your down-payment has arrived to our bank account, we will inform you about it and proceed with confirming the reservation. Your preliminary reservation shall be converted into a fixed booking - reservation of your selected charter yacht.

6. Charter preparation

One month before your sailing holidays you will need to settle the remaining part of the charter costs. This is also the time when you send us your crew list, and we provide you with the base info, list of things to bring on a sailing trip and other useful information.